

Figure 5.1: Strategies for Addressing a Negative Team Attitude

Scenario One: Addressing a Negative Team Attitude	Strategies
If you deem a confrontation necessary, what steps would you take to initiate this tactful confrontation?	
What language and setting might you choose to initiate this tactful confrontation?	
If you discover that the lack of follow-through is due to a lack of support of the why, who, and how (rational resistance), how might you respond?	
If you discover that the lack of follow-through is due to a lack of will (irrational resistance), how might you respond?	