

Figure 5.7: Getting Results Rating Scale

Use the following rating scale to rate your proficiency in getting results in each of the skill areas.



- ___ I know the difference between creating a culture of accountability and holding others directly accountable.
- ___ I embrace the reality that holding others directly accountable is a vital skill that transformational leaders must develop and be prepared to use.
- ___ I use the RESIST protocol as a guide to initiate tactful confrontation with others.
- ___ I am prepared to offer additional support or initiate professional monitoring.
- ___ I focus on utilizing professional monitoring as a means of changing others' behavior.